

## Message Text

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PAGE 01 MONROV 05655 051325Z

ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W

-----114310 051327Z /41

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FM AMEMBASSY MONROVIA

TO USDOC WASHDC

INFO SECSTATE WASHDC 0000

UNCLAS MONROVIA 5655

COMMERCE FOR FOREIGN BUYER PROGRAM; MAJOR PRODUCTS GROUP; AND  
BUREAU OF FIELD OPERATIONS

E.O. 11652: N/A

TAGS: BTIO, BTRA, LI

SUBJECT: FURNISHINGS & EQUIPMENT FOR LIBERIA'S NEW HOTEL AFRICA

1. NEW 264-ROOM HOTEL AFRICA CURRENTLY UNDER CONSTRUCTION AND SCHEDULED TO BE COMPLETED PRIOR TO ORGANIZATION OF AFRICAN UNITY (OAU) CONFERENCE PLANNED FOR JUNE 1979. CUBITTS LIBERIA INC. (EDGAR RYDER, GENERAL MANAGER), P.O. BOX 502, MONROVIA, PERFORMING CONSTRUCTION FOR GOVERNMENT OF LIBERIA (GOL).

2. GOL PUBLIC CORPORATION, LIBERIA DEVELOPMENT CORPORATION (HILARY B. WILSON, GENERAL MANAGER), P. O. BOX 9043, MONROVIA, HAS RESPONSIBILITY FOR SELECTING CONTRACTOR TO SUPPLY FURNISHINGS AND EQUIPMENT FOR HOTEL. TO EMBASSY'S KNOWLEDGE, TENDER HAS NOT BEEN PUBLICIZED.

3. LOCAL INDEPENDENT BUSINESSMAN, MR. AUGUSTUS HOWARD, P. O. BOX 3059, MONROVIA, TELEX: 4337 MORBANK, RECENTLY BECAUSE AWARE OF OPPORTUNITY TO BID ON FURNISHINGS AND EQUIPMENT CONTRACT WHICH HAS DEADLINE OF AUGUST 28TH. HOWARD, INCIDENTALLY, ALSO DEPUTY MANAGING DIRECTOR OF LIBERIA INDUSTRIAL FREE ZONE AUTHORITY.

4. MR. HOWARD INTERESTED IN RECEIVING QUOTES FROM U.S. SUPPLIERS,  
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EXCLUSIVELY. IN CONSIDERATION OF SHORT DEADLINE, HOWARD WILL TRAVEL TO U.S. ARRIVING IN NEW YORK ON/ABOUT AUGUST 14TH AND BE CARRYING WITH HIS COMPLETE SPECIFICATIONS FOR HOTEL AFRICA. HE PLANS TO STAY AT HOWARD JOHNSON HOTEL, 51ST & 8TH AVE., N.Y., TELEPHONE (212) 541-4100.

5. HOWARD PROVIDED WITH LIST OF POTENTIAL U.S. SUPPLIERS TAKEN

FROM 1974 HOTEL & MOTEL RED BOOK PUBLISHED BY AMERICAN HOTEL & MOTEL ASSOCIATION. IN VIEW OF SHORT DEADLINE, TOP NOT SUBMITTED; HOWEVER, HOWARD INFORMED OF ASSISTANCE AVAILABLE THROUGH WASHINGTON, D.C. AND DISTRICT OFFICES OF U.S. COMMERCE DEPARTMENT. HOWARD WILL CALL ON N.Y.D.O. OF COMMERCE ON AUGUST 14 OR 15. IN INTERIM, IF COMMERCE WASHINGTON COULD RETRIEVE LIST OF AMERICAN SUPPLIERS INCLUDED IN TOP COMPUTER (E.G., CODE 9950022--HOTEL AND MOTEL EQUIPMENT AND SUPPLIES) AND PROVIDE TO N.Y.D.O., IT SHOULD BE OF ASSISTANCE IN ARRANGING CONTACTS WITH INTERESTED EXPORTERS. HOWARD DOES NOT PLAN TO TRAVEL TO WASHINGTON, D.C.

6. REGRET SHORT NOTICE. ASSISTANCE OF COMMERCE APPRECIATED.  
CARTER

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**Review Markings:**  
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